

STRATEGIC GROWTH PLAN 2020

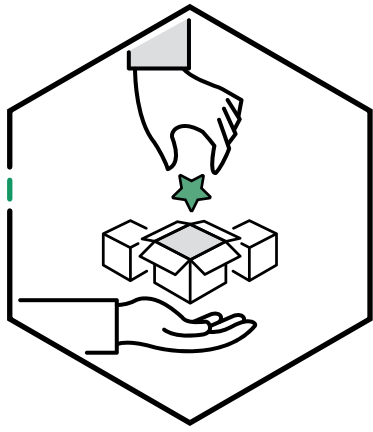
To become a leading provider

of quality investment solutions
for individual, corporate

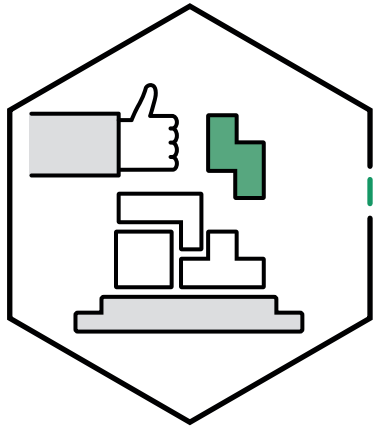
and institutional investors



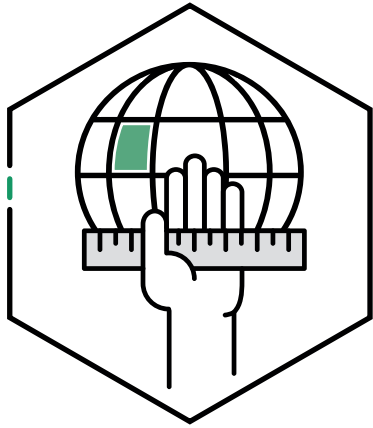
A quality-driven
investment house...



...delivering more
than products...



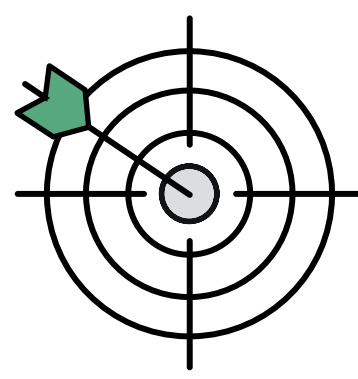
...through an efficient
and scalable platform...



...on a global
scale...



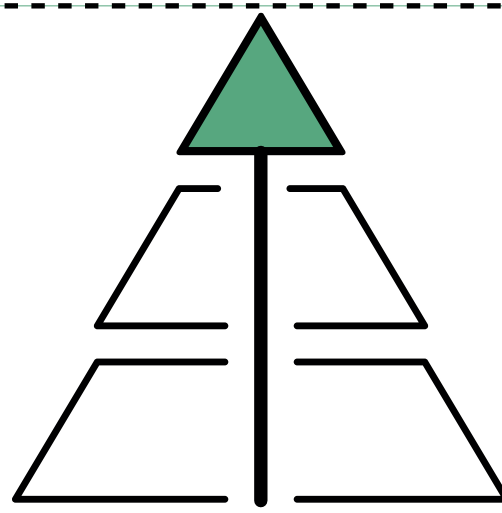
...& with a culture
of performance.



Target

+5%

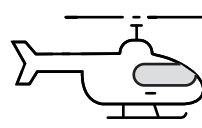
annual
growth
in assets



KEY FIGURES

at 31 March 2017

- **EUR 580 billion** in assets under management and advisory
- 3000 employees with **600** client facing staff and **700** investment professionals
- A customer base in **75 countries**
- A major player in sustainable and responsible investing (SRI) **since 2002**



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